

Qatalyst Health

“The software instantly shows me everything I previously would have to dig for in documentation, and it finds things I previously would have missed!”

- Admissions Coordinator

THE SITUATION

A skilled nursing facility in South Carolina, serving one of the state's most competitive metro regions, recognized a gap in its admissions process. Delays in responding to hospital referrals left the facility vulnerable to faster-moving competitors and constrained its ability to maximize occupancy and revenue.

THE RESULTS

The facility adopted Qatalyst Health's AI-driven platform to respond to referrals quickly with clear clinical and financial insights, reducing the risk of inappropriate admissions. Post-admission, it also ensured all care provided in the facility was reimbursed, giving leadership confidence that faster growth would not compromise revenue integrity. Within two months of onboarding, the facility's PDPM rate increased \$30/day and hospital referral response time was cut by over 50%.

THE BENEFITS

Comprehensive Pre-Admission Analysis

Know a patient's insurance eligibility, medication costs, and health risks within 30 seconds of receiving their referral.

Never Miss an ICD10 Code or NTA Point

Flag every ICD10 code, NTA point, and more to MDS staff, preventing data gaps during the admissions processes.

Capture IPA Opportunities in Real Time

Receive real time notifications for IPA triggers, allowing you get reimbursed for 100% of the care you provide.

Easy Onboarding Process

We are integrated into PointClickCare, and can go live directly out of their Marketplace.